# wachter

## SUCCESSFUL DIGITAL TRANSFORMATIONS START HERE.

### AT A GLANCE

Founded in 1930 by Swiss immigrant, William Wachter.

Strong focus on building lasting relationships with customers through quality services at competitive prices.

Wachter continues to be a privately held company.

A nationwide organization with 14 regional offices through out the United States.

1,741 W-2 Strong employee advantage.

Hold over 900 licenses for electrical, low voltage, video surveillance, access control, and other technologies.

### STRONGER TOGETHER OUR PARTNER NETWORK

Wachter is the only US company to hold a Cisco Gold Certification among these:

Cisco Cloud & Managed Services
Cisco Advanced Enterprise Networks Architecture
Cisco Customer Experience Specialization
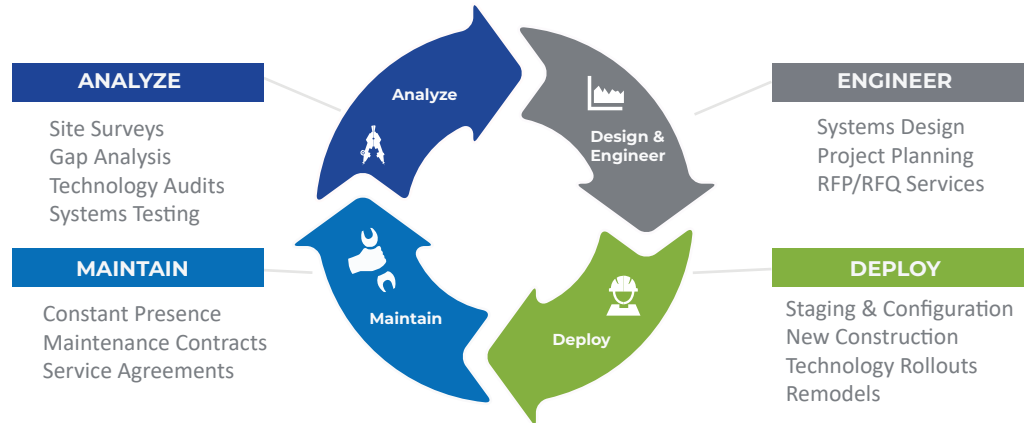Cisco Customer Success Manager Certifications

Rockwell Automation Premier Partner Status
Intel IoT Market Ready Solutions Partner

Intel's IoT Board of Advisory

## HOW WE DO IT:

Wachter engineers and project managers leverage our nationwide W-2 workforce of technicians' extensive experience to converge electrical, data, security, and automation into intelligent building systems. Wachter serves both commercial and industrial markets, while prioritizing safety and security.

## 100'S OF CUSTOMERS LEVERAGE OUR SERVICES:

### ANALYZE
Analyze

Site Surveys
Gap Analysis
Technology Audits
Systems Testing

### ENGINEER
Design & Engineer

Systems Design
Project Planning
RFP/RFQ Services

### MAINTAIN
Maintain

Constant Presence
Maintenance Contracts
Service Agreements

### DEPLOY
Deploy

Staging & Configuration
New Construction
Technology Rollouts
Remodels

## OUR TECHNOLOGY EXPERTISE:

### NETWORKING
Data Center
Wireless
Route/Switch
Logical Security
Virtualization
Access Points

### CLIENT DEVICES
Desk Top/ Laptop
Mobile Services
Point of Sale
Kiosk
Digital Signage

### AUDIO VISUAL
Unified Communications
Paging
Wayfinding
Sound Reinforcement
Meeting Room Solutions
Video Walls

### ELECTRICAL
New Construction & Upgrades
Design-Build
Energy Solutions/Critical Power
Arc Flash/Thermography
Testing & Remediation

### AUTOMATION & CONTROLS
Industrial Ethernet
Discrete & Analog Controls
Historian Services
Machine Safety
RFID
IoT

### SECURITY & FIRE
CCTV
Access Control
EAS Systems
Video Analytics
Perimeter Detection
Fire Detection

## LET'S CONNECT:

## FOLLOW US: